

STOP GUESSING. START DIAGNOSING.

A Strategic Intelligence System for Small Business Performance

Built for consultants, advisors, and decision-makers who need answers — not assumptions.

Overview

Most consultants provide surface-level assessments.

This system dissects a business from its core — exposing financial risk, operational weakness, leadership breakdown, and value erosion before it's too late.

What This Is

This is a multi-model consulting framework designed to evaluate:

- Financial stability
- Operational health
- Capital deployment viability
- Enterprise value
- Human capital risk
- Founder and leadership risk
- Strategic execution capability

Each model functions independently. Together, they form a unified strategic intelligence system.

Why This System Exists

Most small businesses fail for reasons that are not visible in financial statements, not captured in traditional consulting frameworks, and not addressed until it's too late.

This system identifies risk early, quantifies it, and provides actionable direction before failure occurs.

What Makes This Different

- Multi-Layered Diagnostic Intelligence
- Structured, Repeatable Methodology
- Narrative Reporting Engine
- Built for Real Consulting Engagements

System Modules

- SME Operational Health Model – Detects operational fragility and inefficiencies.
- Financial Stress Test Model – Measures survival capacity under stress scenarios.
- Capital Allocation & Viability Model – Determines whether investments should proceed.
- Private Corporation Share Valuation Model – Quantifies enterprise value.
- Human Capital Stability Model – Evaluates workforce stability.
- Founder Risk Diagnostic Model – Detects leadership misalignment.
- Alexander Strategic Command Model – Assesses execution capability.

What You Walk Away With

- A complete consulting system
- Structured models ready for immediate use
- Professional narrative reporting
- A repeatable methodology
- A foundation for advanced advisory work

Who This Is For

- Consultants
- CFOs / Advisors
- Business Owners
- Investors

Call to Action

Start diagnosing businesses properly. Stop relying on incomplete analysis and deliver insight that actually changes outcomes.

**Start Consulting with Tools
That Make a Difference**

The image shows three devices displaying financial analysis tools. The laptop screen shows an 'SME Operational Health Dashboard' with a table of metrics and their interpretations. The tablet shows an 'Executive Summary - SME Financial Stress Test (Print)' with a table of key results and priority actions. The printed report shows a 'Board / Shareholder Operational Snapshot' with a table of governance and operational metrics.

Metric	Value	Key Results	Interpretation
Revenue	\$11,282,985	Gross Revenue	
EBITDA	13,556,229	Earnings Before Interest, Taxes, Depreciation	
Debt Service Coverage	80.31		OK
LOC Utilization	44.2%		OK
Inflation Revenue Gap	-\$1,990,513		RISK
Other: ROI Spread Int1	-\$333,935		RISK
Worst Scenario DSCR	-11.07		RISK
Top 1 Concentration	100.0%		RISK
Altman Z ² (SME)	8.96		OK

Metric	Value	Interpretation
Revenue	\$11,282,985	Gross Revenue
EBITDA	13,556,229	Earnings Before Interest, Taxes, At
LOC Utilization: 8	44.2%	
Inflation Revenue Gap	-\$1,990,513	RISK
Other: ROI Spread Int1	25.000000	RISK
Top 1 Concentration	100.0%	RISK
Worst Concentration:	-51.08	RISK
AltmanZ ²	3.996	OK

Priority Actions (next 30-90 days)

- 1) Liquidity stabilization (reduce LOC utilization; manage inventory).
- 2) Pricing review / margin protection (implement cost-spread AB investments).
- 3) Capex / expand U.S. expansion ROI review (stop non-investment).
- 4) Monthly KPI dashboard & governance cadence (DSGL & margin).
- 5) Build recurring revenue / maintenance plans.

Metric	Value
Governance	15%
Operations	25%
Financial Discipline	30%
Strategic Alignment	30%
Succession & Continuity	15%
TOTAL Operational Health Index	
Overall Score	2.15
Adjusted Multiple (EBITDA)	\$400,000/99
sell side	60,01471880
Cinacio Sepalcio:	Stage 2 - Concentration/Reput
Monthly KPI dashboard & governance cadence.	
reality Summary.	8.24

A post-certification diagnostic system for accredited consultants looking to move beyond foundational advisory into structured, evidence-based analysis.

Stop Guessing and Start Diagnosing!

HARDWARE REQUIREMENTS

Recommended Devices

The system is designed to operate best on:

- Laptop / Notebook Computer
- Desktop Computer

Recommended Operating Environment

For proper performance, use:

- Windows 10 or Windows 11
- macOS 11 or later
- Microsoft Excel (Desktop Version)

Minimum Recommended Hardware

Processor

- Intel i5 or equivalent
- AMD Ryzen 5 or equivalent
- Apple Silicon M1 / M2 or later

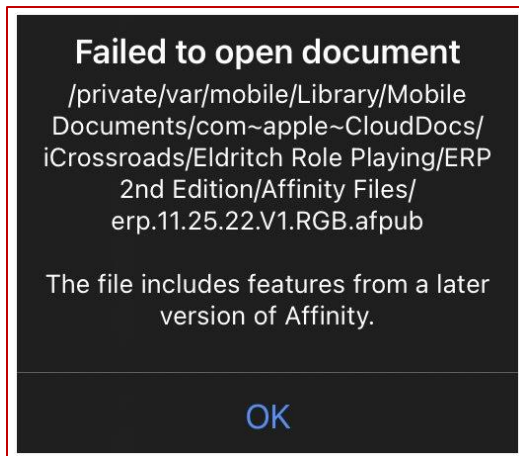
Memory

- 8 GB RAM minimum
- 16 GB RAM recommended for smoother multitasking and larger workbook performance

Software Requirement

The system should be used with:
Microsoft Excel – Desktop Version

The following environments are not recommended for full use of the system:



- iPad Excel
- tablet spreadsheet apps
- mobile spreadsheet environments
- limited browser-based spreadsheet viewers

These platforms may also cause:

- corrupted formatting
- broken links between sheets
- incomplete dashboard rendering
- unreliable formula behavior
- impaired reporting functionality

Important Compatibility Notice

To avoid file corruption or reduced functionality, users should open and work with the models on a laptop, notebook, or desktop computer.

For further information, please contact: pkaa@kypreos.com or visit www.kypreos.ca